

The success of flood-tolerant rice in eastern India

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Evidence to Action: Building Markets for Small-Scale Farmers
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TRANSLATING RESEARCH INTO ACTION

Overview of Project

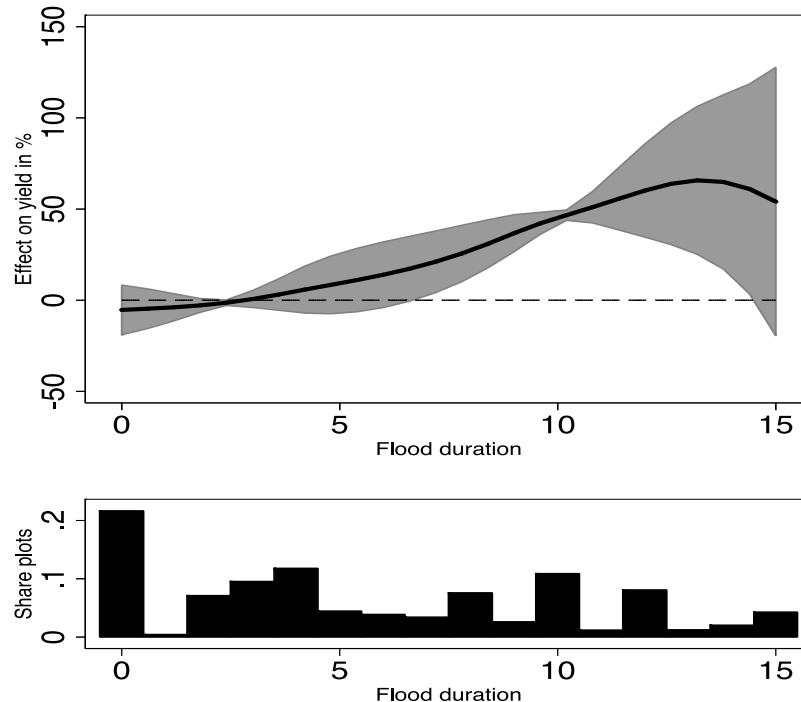
- Research partnership between Berkeley and International Rice Research Institute
- Focus on Swarna-Sub1 – a new flood-tolerant rice variety
- Multi-year project aimed at measuring:
 - 1) Efficacy in farmer's fields
 - 2) Change in agricultural decisions due to reduction in risk
 - 3) Ability of decentralized trade between farmers to allocate

Unique opportunity due to partnership with IRRI

- In addition to developing new varieties, IRRI allocates resources towards dissemination
 - Often through partnerships with governments
 - National Food Security Mission in India: Investment in spread of stress tolerant rice varieties
- Opportunity to turn research findings into actionable strategies for policy at a large scale**

Study 1: Swarna-Sub1 effective in farmer's fields

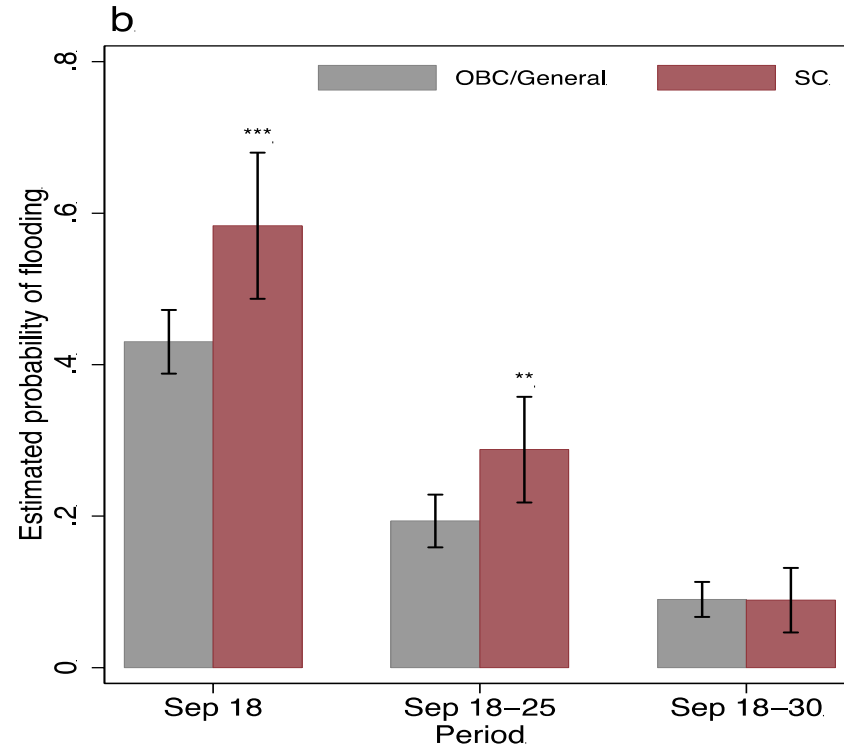
- Randomized experiment in 128 villages of Odisha



A slightly less statistical view



Study 1: Swarna-Sub1 to benefit socially marginalized groups



Study 2: Swarna-Sub1 leads to gains through management practices

- Same experiment, but 2nd year with no flooding
 - Treatment farmers:
 - Cultivate more land
 - Use more “early fertilizers”
 - Increase use of transplanting technique
 - Increase uptake of ag. credit
 - Decrease savings of rice for future consumption
- Yield goes up by 10% in normal year because farmers move away from conservative decisions**

Study 3: How to get this stuff into farmer's hands?

- **Question:** Does decentralized exchange between farmers efficiently allocate new seed varieties?
 - Farmer-to-farmer exchange common in India
 - Only way of getting variety when private companies are absent and govt. supply unreliable
 - But, little is known about effectiveness

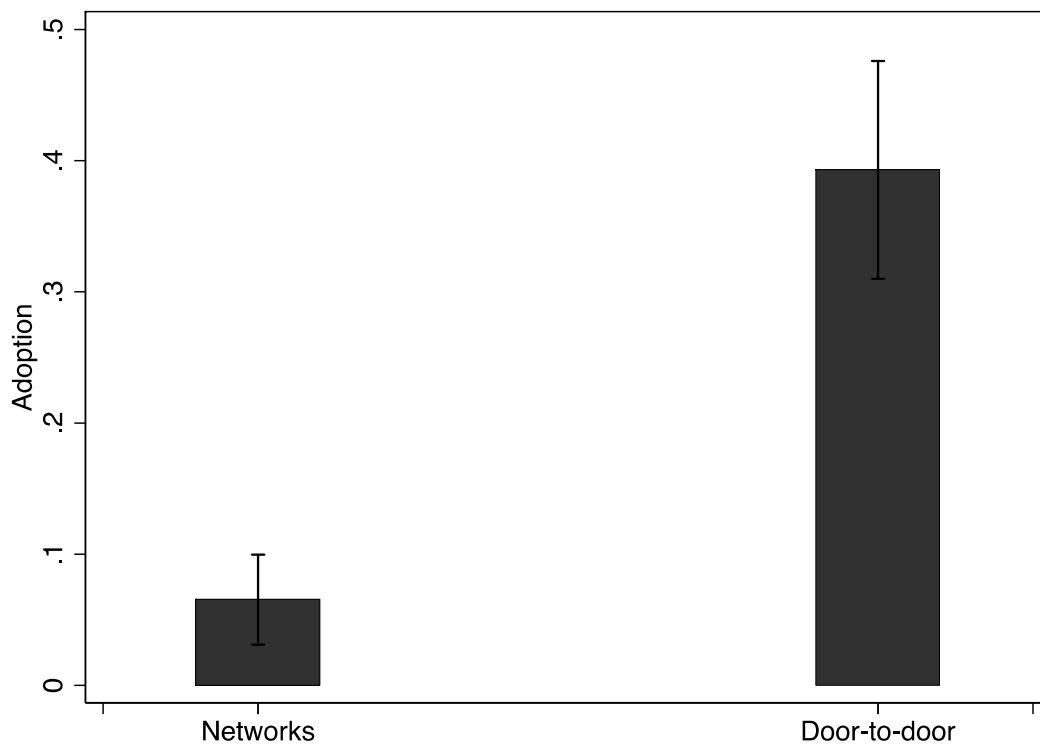
Experiment compares 2 ways of trading

- 82 villages in Bhadrak district of Odisha, India
- All villages: 5 random farmers receive Swarna-Sub1 in May 2012
- One year later:
 - ½ of villages – do nothing
 - ½ of villages – door-to-door sales to reveal demand

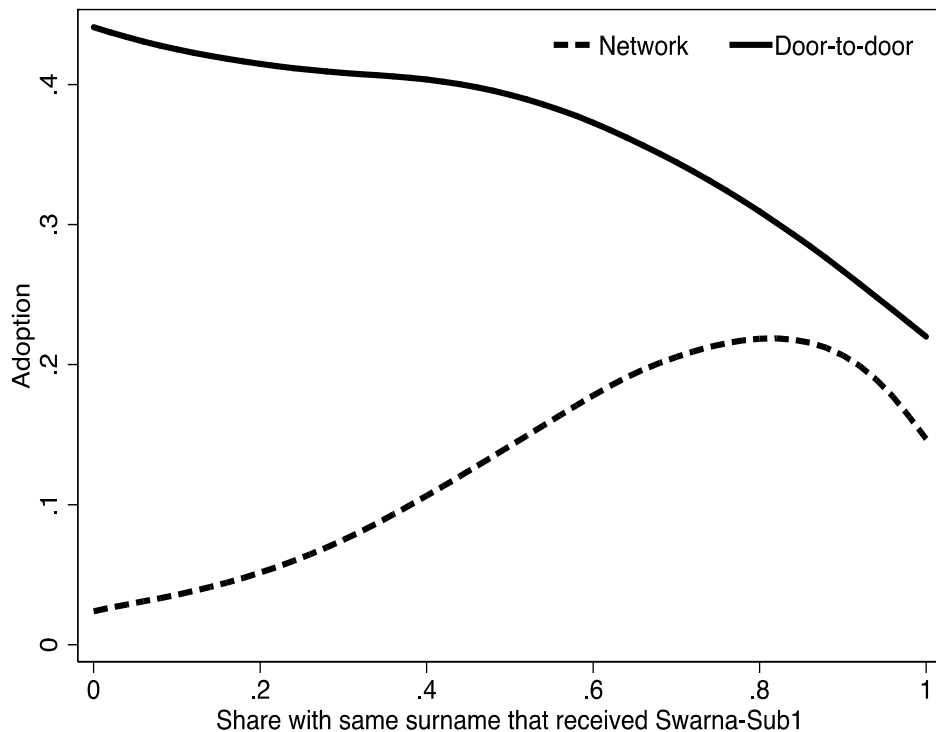
The door-to-door treatment is real simple



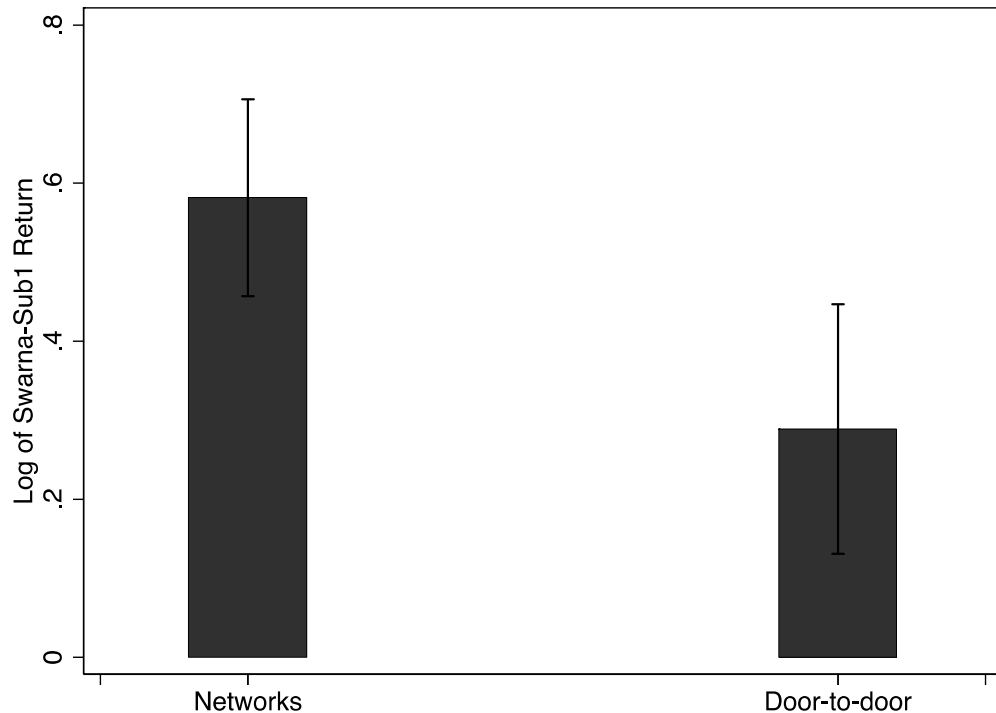
Result 1: Farmer-to-farmer exchange leads to adoption gap



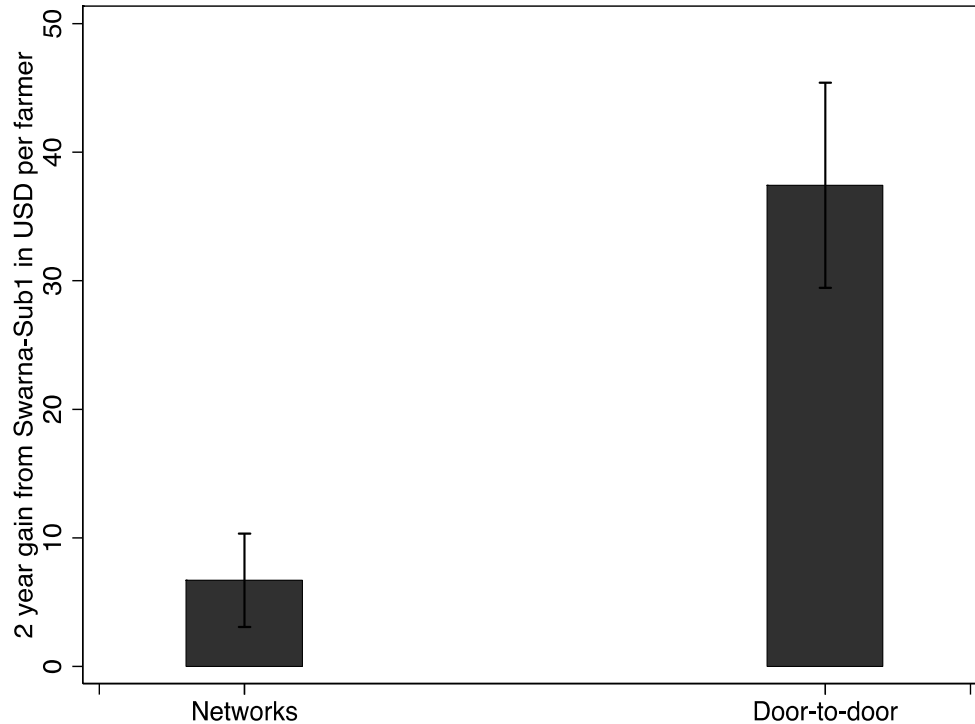
Result 2: Frictions limit seed exchange to pre-existing social groups



Result 3: Networks are better at targeting flood-affected farmers



Result 4: Overall, trade via networks leaves a lot on the table



Policy Implications

- 1) Technology works both in terms of agronomics and by reducing conservative behavior
- 2) But, relying on farmer-to-farmer exchange for dissemination of new seeds does not meet demand
 - But, feasibility of door-to-door is questionable
- 3) Supply side barriers are very important
 - A free and easy source of supply ↑ adoption a lot
 - Hence, focus on supply side is important

In absence of seed dealers, can decentralized trade work?

- Perhaps random selection of entry points is not wise
- Or, coordination problem between original cultivators and potential buyers
- In future experimental work:
 - 1) Engage local groups (farmer's clubs and SHG's)
 - 2) Organize seed fairs as way of coordinating transactions